

Case Study
Drury Southwest Multi State Lien Waivers
Cape Girardeau, Missouri

<http://www.drurysouthwest.com/>

OnPoint has delivered consulting services to Drury since the 1990's.

THE PROBLEM

Drury awards subcontracts across the United States. Lien risk management requires a variety of state specific Lien Waiver forms.

Timberline setting allow for one partial and one final lien waiver format. OnPoint had previously developed multi-state flexibilities in the formats, however long-term maintenance did not prove practical at Drury.

THE APPROACH

Lien Waiver Form Maintenance was clearly this issue, and Crystal Reports was clearly a technology that was not providing for self-maintenance at Drury.

THE STATEMENT OF WORK

- Microsoft Word was chosen to support Lien Waiver formatting so that Drury could control the format without consulting costs
- A Crystal Report Add Command SQL Statement mined Timberline data to gather the required Lien Waiver data:
 - Job
 - Extra
 - Vendor
 - AP Check
 - AP Distribution and Distribution Payment
 - PJ Job and Job Contact
 - AB Person, Company, and Address
- Visual Cut report distribution software was used to automatically populate MS Excel Worksheets with the Crystal Add Command SQL Statement resulting data.
- A MS Word mail merge simply merges the Word Lien Waivers with Timberline data that is populated in MS Excel
- Lien Waivers are printed or emailed from MS Word and tracked in Timberline Subcontractor Compliance.

THE END RESULT

Microsoft technology is used to generate Liens after Crystal populates Timberline data from a variety of tables. Lien Waivers are self maintained at Drury without the cost of a consultant.

Mission accomplished!